WWW.RYANCOMPANIES.COM

RYAN COMPANIES US, INC. 50 South Tenth Street, Suite 300 Minneapolis, MN 55403-2012



612-492-4000 tel 612-492-3000 fax

September 17, 2007

RE: ONEIDA COUNTY INDUSTRIAL DEVELOPMENT AGENCY – REQUEST FOR FINANCIAL ASSISTANCE

Dear Ms. Papale:

Please find attached the required application forms requesting Sales and Use Tax Exemption and Real Property Tax Abatement for the office building we are proposing to build and own in New Hartford, New York. The building will have one tenant, The Hartford Fire Insurance Company, who will enter into a 10 year lease with Ryan Companies Us, Inc. for use of the building.

Per my discussions with The Hartford, we are not submitting an application fee of \$250 with the attached application. As I understand, The Hartford will submit another application that will include their application fee. Both applications combined will represent a unified request for economic benefits for the site.

I have included the Environmental Long Form that Ryan submitted to the Town of New Hartford. The Town required the Long Form due to the project having 1,000 parking stalls associated with the proposed building. In addition, I have included an aerial photo of the proposed site.

Please feel free to call me if you have particular questions with respect to our application. I will await further information from you regarding the consideration of this request at a public hearing.

Sincerely

Eric Anderson Director of Development

Cc: Lucia Anne Powers Mark Nordland

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APPLICATION FOR FINANCIAL ASSISTANCE

Oneida County Industrial Development Agency

153 Brooks Road Rome, New York 13441-1405 (315) 338-0393 telephone (315) 338-5694 fax

Shawna M. Papale, Executive Director

A non-refundable application fee of \$250.00 must be submitted at the time of application, to be credited to the Company at closing.

Please submit the original application and fourteen copies.

Ryan Companies US, Inc.

Name of Applicant

Number (to be provided by the agency)

Note to Applicant:

The information requested by this form is necessary to determine the eligibility of your project for Agency benefits. Please answer **all** questions, inserting "none" or "not applicable" where appropriate. If you are providing an estimate, please indicate by inserting "est" after the figure. Attach additional sheets if more space is needed for a response than is provided.

Return the original application and fourteen copies with a check in the amount of \$250.00 made payable to: **Oneida County Industrial Development Agency**, 153 Brooks Road, Rome, New York 13441-1405, Attn.: Shawna M. Papale, Executive Director.

All information contained in this application will be treated confidentially, to the extent permitted by law.

By signing and submitting this Application, the Applicant acknowledges that it received a copy of the Uniform Tax Exemption Policy adopted by the Agency and Agency Memorandums pertaining to the benefits of projects financed through the Agency.

A project financed through the Agency involves the preparation and execution of significant legal documents. Please consult with an attorney before signing any documents in connection with the proposed project.

Part I: Applicant Information

Note: In responding to the following questions, please keep in mind that the Applicant will be party to all of the documents and is the individual or entity which will receive the actual financial assistance from the Agency.

Applicant

1(a) Applicant's Legal Name:		Ryan Companies US, Inc			
1(b) Principal Address:		50 South 10 th Street Suite 300			
			Minneapolis, MN 55403-2012		
1(c) Telephone/Facsimile Numbers:			<u>612-492-4000 (General #)</u>		
	<u>e</u>	<u>612</u>	-492-4629 (direct), 612-492-3629 (fax)		
1(d) Email Address:		<u></u>	ric.Anderson@Ryancompanies.com_		
1(e) Federal Identification Number:			41-0882483		
1(f) Contact Person:			Eric Anderson, Director of Development		
1(g) Is the Applicant a	· · · · ·		Corporation: If yes, Public [] Private [X] If public, on which exchange is it listed?		
	[]	Subchapter S		
	[]	Sole Proprietorship		
	[]	General Partnership		
	[]	Limited Partnership		
	[]	Limited Liability Corporation/Partnership		
	[]	DISC		
	[]	Other(specify)		

1(h) State of Organization (if applicable)	Minnesota
· · · · · · · · · · · · · · · · · · ·	

Applicant's Stockholders, Directors and Officers (or Partners)

2(a) Provide the following information with respect to parties with 15% or more in equity holdings:

<u>Name</u>	Home Address	Social Security No.	Percentage of Ownership
James R. Ryan	19785 Lakeview Avenue Deephaven, MN 55331	*	40%
Patrick G. Ryan	105 Clay Cliffe Tonka Bay, MN 55331	*	25%
Timothy M. Gray	17639 Bear Path Trail Eden Prairie, MN 55347	*	18%
Francis J. Ryan	1018 East 24 th Street Hibbing, MN 55146	*	17%

* - Federal TIN provided

2(b) Is the Applicant, or any of the individuals listed in 2(a) above, related directly or indirectly to any other entity by more than 50% common ownership? If so, indicate name of such entity and the relationship.

Ryan Iowa City, LLC – Ryan Companies US, Inc. (100%) Ryan Upper Landing Block 1, LLC – Ryan Companies US, Inc. (100%) 520M, LLC – Ryan Companies US, Inc. (100%) Ryan Waste Management Inc. – Ryan Companies Us, Inc. (100%) Ryan Midway Limited Partnership – James R. Ryan (65.91%) Ryan Eagan Associates Limited Partnership – James R. Ryan (66.67%) Ryan/Flying Cloud Associates Limited Partnership – James R. Ryan (66.67%) Ryan Industrial Fund II, LLC – Ryan Companies US, Inc. (67.1972%) Ryan Industrial Fund I, LLC – Ryan Companies US, Inc. (70.95%) 2(c) Is the Applicant affiliated with any other entity, directly or indirectly, other than as listed in the response to 2(a) above? If yes, please indicate name and relationship of such other entity and the address thereof:

The applicant and above owners hold membership interests in numerous limited liability companies and partnerships created for the purpose of owning real estate.

Applicant's Counsel and Accountant

3(a).	Applicant's Attorney	
	Name/Title:	To Be Determined
	Firm:	
	Address:	
	Telephone/Fax:	
3(b)	Applicant's Account	ant
	Name/Title:	James J. Denney
	Firm:	McGladrey and Pullen, LLP
	Address:	227 West First Street Suite 700
		Duluth, MN 55802
	Telephone/Fax:	(218) 336-3101
		(218) 727-1438 (fax)

Business Description

4(a) Describe the nature of your business and principal products and/or services. Attach additional sheets if necessary.

See attached PDF files on Ryan Companies US, Inc. corporate profile and broader business description. Ryan is a full service real estate firm offering development. design-build construction, and asset/property/facility management across the country.

CORPORATE PROFILE

OWNER/PARENT COMPANY	Ryan Companies US, Inc.
KEY EXECUTIVES	James R. Ryan, CEO Patrick G. Ryan, President Timothy M. Gray, CFO
COMPANY DESCRIPTION	Ryan Companies US, Inc. is a leading national commercial real estate firm offering integrated design-build and development as well as asset, facility and property management services to customers.
YEAR FOUNDED	1938
BUILDING PORTFOLIO	10,971,000 SF
REVENUE	\$794,791,000 (year end 3/31/2007)
MARKETS SERVED	Industrial, Office, Retail, Medical Office, Mixed-use, Hospitality
NUMBER OF EMPLOYEES	974
SAFETY RECORD	Since 1997, Ryan's safety ratings have continued to surpass industry averages.
REGIONAL OFFICES	Cedar Rapids, Iowa 319-363-9245 MARC GULLICKSON, President, Iowa
	Chicago, Illinois 630-328-1100 JEFF SMITH, President, Midwest Division
	Davenport, Iowa 563-823-8100 JEFF SMITH, President, Midwest Division
	Des Moines, Iowa 515-309-8500 MARC GULLICKSON, President, Iowa
	Minneapolis, Minnesota 612-492-4000 COLLIN BARR, President, Minnesota Region
	Phoenix, Arizona 602-322-6100 JOHN L. STRITTMATTER, President, Southwest Division
	San Diego, California 858-812-7910 JOHN L. STRITTMATTER, President, Southwest Division
	Tampa, Florida 813-204-5000 KENT M. CARLSON, President, Southeast Division
VISIT OUR WEB SITE	WWW.RYANCOMPANIES.COM

ABOUT RYAN

"Ryan delivered. And they did so with integrity, commitment and professionalism." — Wendy Schwingel, Vice President, Real Estate, Dial Corporation

A CLEAR POINT-OF-VIEW. Since 1938 our goal has been to build lasting relationships. A 70% rate of repeat business makes our vision a reality. **RYAN IS COMMITTED TO BUILDING LASTING RELATIONSHIPS**. For three generations, Ryans have led the family business guided by this commitment, based on the highest standards of construction and service in the industry. While remaining true to the principles the company was founded on — integrity, honesty, civic pride and a sincere regard for people — we are



meeting today's challenges, delivering value and exceeding our customer's expectations time and time again.

A NATIONAL SINGLE-SOURCE PROVIDER. Ryan is a leading national commercial real estate firm offering integrated design-build and development, as well as asset, property and facilities management services to customers. We specialize in office, industrial, retail, health care, hospitality and mixed-use projects across the United States. From its early roots in northern Minnesota, the company has expanded its Minneapolis, Minnesota base of operations to include offices in Chicago, Phoenix, San Diego and Tampa as well as Cedar Rapids, Davenport and Des Moines, Iowa.

RYAN TIMELINE HIGHLIGHTS

1938, HIBBING MINNESOTA At the turn of the 20th century, Hibbing was a hub for the mining and lumber industries. It was here that James Henry Ryan, with his sons, began what is now known as Ryan Companies.

> 1949, RYAN REALTY COMPANY Brothers Russ and Fran Ryan formed this company, along with Ryan Lumber and Coal, based in Hibbing, Minnesota.

> 1963, RYAN CONSTRUCTION This name was created to describe the business accurately. Later Ryan Properties operated as successor to Ryan Realty.

1989, RYAN COMPANIES US, INC. Current ownership is held by Jim Ryan, Pat Ryan and Tim Gray. All are active owner-managers of Ryan Companies US, Inc.

2007, RYAN TODAY Ryan professionals have completed more than 820 projects in 150 cities and 27 states. In fiscal year 2005-2006 (ending March 31, 2006), the company had revenue of over \$826,900,000 and managed 10,896,000 SF in assets. THE EXPERTISE OF RYAN'S PEOPLE. Over the past 69 years,

Ryan's talented and hard-working professionals have collaborated with customers and communities. Using a single-source approach, we offer flexibility in defining the scope of a project, and strength in providing effective, timely solutions resulting in a higher certainty of success. We are not satisfied unless our customers are satisfied — 100%. We embrace our customer's vision, working with them in every aspect of the design, development and construction process to deliver a solution that is sure to delight them.

IN ALL WE DO, RYAN DELIVERS VALUE. There is a reason why so many of our customers come back to work with us. It is our dedication to solving their problems, to serving them better, no matter how big or small their project. That is why our quality of construction is unmatched and our professionalism sets the standard for the industry. We measure our success in terms of our customer's satisfaction and our ability to build lasting relationships.



Part II: Project Information

5(a) Explain your project in detail. This description should include explanation of all activities which will occur due to this project. Attach additional sheets if necessary.

Acquisition of land and construction of a multi-story single tenant office building totaling 122,760 rentable square feet for lease by The Hartford Fire Insurance Company. Ryan Companies US, Inc. will own the land and building for the project.

Reasons for Project

6(a) Please explain in detail why you want to undertake this project.

Our project is a build-to-suit for lease by The Hartford Fire Insurance Company. Their reasons for moving to this site are as follows:

Consolidation of two locations into one location to address operational issues (as noted above). The project will also facilitate employment retention and potential future employment growth.

6(b) Why are you requesting the involvement of the Agency in your project?

Per The Hartford Fire Insurance Company's request:

The business seeks support from the Mohawk Valley Edge due to the Company's retention of employees and capital investment associated with this project. Currently, The Hartford employs over 600 employees in the New Hartford Business Center. There are existing vacancies within The Hartford's US real estate portfolio that could accommodate the workload from the New Hartford Business Center. Given the company's presence in New Hartford since 1976, the business would like to remain in the area so long as the desired state of consolidating operations in one facility is economically viable. Initial scoping, which is location agnostic, projects an investment of approximately \$23M.

6(c) How will the Applicant's plans be affected if Agency approval is not granted?

Per The Hartford Fire Insurance Company's request:

Given the company's presence in New Hartford since 1976, the business would like to remain in the area so long as the desired state of consolidating operations in one facility is economically viable. Should the project not be economically viable, other options and geographies would be considered.

6(d) Is the proposed project reasonably necessary to discourage the Applicant from removing such other plant or facility to a location outside the State of New York?
[X]Yes []No
If yes, please explain briefly.
Per The Hartford Fire Insurance Company's request:
Given the company's presence in New Hartford since 1976, the business would like to remain in the area so long as the desired state of consolidating operations in one facility is economically viable. Should the project not be economically viable, other options and geographies would be considered.

Is the proposed project reasonably necessary to preserve the competitive position of the Applicant in its respective industry? [x] Yes [] No If yes, please explain briefly. Per The Hartford Fire Insurance Company's request:

Given the company's presence in New Hartford since 1976, the business would like to remain in the area so long as the desired state of consolidating operations in one facility is economically viable. Should the project not be economically viable, other options and geographies would be considered.

6(e) Will financing by the Agency result in the removal or abandonment of a plant or other facility of the applicant or any related entity presently located in another area of New York State?

[] Yes **[x] No If yes**, please explain briefly the reason for the move.

Per The Hartford Fire Insurance Company's request:

6(f) Has the Applicant or any related entity previously secured financial assistance in Oneida County (whether through the Agency, the Empire State Development Corporation, or any other entity)?
 [] Yes
 [x] No
 If yes, please explain (indicate date of benefit, location of facility and outstanding balance).

6(g) Has the Applicant or any related entity secured financial assistance anywhere within the United States within the last 90 days or does the Applicant or any related entity anticipate receiving financial assistance within the next 90 days? **[x] Yes** [] No **If yes**, please explain.

Ryan Companies US, Inc. is a national real estate development and construction firm that seeks economic incentives in other areas of the country such as tax increment financing. We have received this type of incentive in many of the states in which we do business.

- 6(h) Check all categories best describing the **type of project**:
 - [] Manufacturing
 - [] Industrial Assembly or Service
 - [] Research and Development
 - [] Warehousing
 - [x] Commercial
 - [] Pollution Control (specify)
 - [] Other (specify) _____
- 6(i) Check all categories best describing the **scope of the project**:

[x] Acquisition of land

- [] Acquisition of existing building
- [] Renovations to existing building
- [] Construction of addition to existing building
- [] Demolition of existing building

[x] Construction of a new building

- [] Acquisition of machinery and/or equipment
- [] Installation of machinery and/or equipment
- [x] Other (specify) <u>Acquisition & Installation of Generator</u>

6(j) Please indicate the financial assistance you are requesting of the Agency, and provide the estimated value of said assistance.

	Assistance	Est	mated Value
[x]	Real Property Tax Abatement	\$	TBD
[]	Mortgage Tax Exemption	\$	
[x]	Sales and Use Tax Exemption	\$	_TBD
[]	Issuance by the Agency of Tax Exempt Bonds	\$	

Part III: Facility Information

Facility (Physical Information) If multiple locations please provide information on all.

7(a) Street Address of Facility:

Land Purchase – Property ID# 316.000-2-41.1____

7(b) City, Town and/or Village:

Town of New Hartford, New York

(Note: It is important that you list **all** incorporated municipalities in which the facility lies. This information will be used in scheduling a public hearing as required by statute.)

7(c) School District:

New Hartford Central School District

- 7(d) Tax Account Number(s): _<u>316.000-2-41.1</u>____
- 7(e) For what purpose was the facility site most recently used (i.e., light manufacturing, heavy manufacturing, assembly, etc.)?

Vacant Land

7(f) Zoning Classification of location of the project:

PDP – Planned Development Park_____

7(g) Please describe in detail the facility to be acquired, constructed or renovated (including number of buildings, square footage, number of floors, type of construction,) and attach plot plans, photos or renderings, if available. *Please be as specific as possible*.

One single tenant office building for The Hartford Fire Insurance Company. The building will be a three story, 122,760 rentable square foot building. Attached is an exhibit showing the building's elevations which represent the current design for the building.



NORTH ELEVATION





EAST ELEVATION



SOUTH ELEVATION







7(h) Has construction or renovation commenced? [] Yes [x] No

If yes, please describe the work in detail, including the date of commencement.

Preliminary site work has commenced.

If no, indicate the estimated dates of commencement and completion:

- 7(i) Will the construction or operation of the facility or any activity which will occur at the site require any local ordinance or variance to be obtained or require a permit or prior approval of any state or federal agency or body (other than normal occupancy and/or construction permits)?
 - [] Yes [] No **If yes**, please describe.

TBD – Town of New Hartford indicates there may be minor changes needed for the PUD (planned unit development)

7(j) Will the project have a significant effect on the environment? [] Yes[x] No

Important: please attach Environmental Assessment Form to this Application.

Environmental Long Form submitted per request by Town of New Hartford. The 1,000 parking stall threshold required the submission of the long form.

7(k) What is the useful life of the facility? ______ years

Facility (Legal Information)

8(a) With respect to the **present owner** of the facility, please give the following information: (*Note: the present owner is not necessarily the user of the facility, but that party which holds legal title to the facility.*)

Legal Name:	<u>Purchasing Vacant Land – currently under negotiation</u> Will provide information upon completion of Purchas Agreement	-
Address:		
Telephone:		
Balance of Mortgage:	N/A	
Holder of Mortgage:	N/A	

If the Applicant is not the present owner of the facility, please attach any written agreements and contracts concerning the acquisition of the real property and/or equipment.

- 8(b) Is there a legal relationship, directly or indirectly, by virtue of common control or through related persons, between the Applicant and the present owner of the facility?
 [] Yes [x] No. If yes, please explain.
- 8(c) Will a related real estate holding company, partnership or other entity, be involved in the ownership structure of the transaction?
 [] Yes [x] No. If yes, please explain.
- 8(d) Will the title owner of the facility/ property also be the user of the facility?[] Yes [x] No. If no, please explain.

Ryan Companies US, Inc. will own the land and building. The Hartford Fire Insurance Company will be the sole tenant for the building.

8(e) Is the Applicant currently a tenant in the facility? [] Yes [x] No

Vacant Land

8(f) Are you planning to use the entire proposed facility? [] Yes [] No

N/A – Vacant Land

If no, please give the following information with respect to tenant(s) which will remain in the facility after the completion of the project:

Name of	Floors	Square Feet	Nature of
<u>Tenant</u>	<u>Occupied</u>	Occupied	<u>Business</u>
The Hartford	All	122,760 RSF	Insurance and Investment Products

8(g) Are any of the tenants related to the owner of the facility?
[] Yes [x] No If yes, please explain.

8(h) Will there be any other users other than the applicant to the IDA be utilizing the facility?
 [x] Yes [] No
 If yes, please explain. Provide detail of the contractual arrangement including any financial exchange for the use of the site or property.

The Hartford Fire Insurance Company will enter into a 10 year lease for all of the rentable square footage of the building.

Equipment

9(a) List the principal items or categories of equipment to be acquired as part of the project. (As soon as one is available but prior to final authorizing resolution, please submit a detailed inventory of said equipment.)

1500 kva Generator will be purchased for the building. All other equipment is part of traditional office building components – HVAC equipment, electrical switching gear, etc.

9(b) Please provide a brief description of any equipment which has already been purchased or ordered, attach all invoices and purchase orders, list amounts paid and dates of expected delivery. Attach a sheet if needed.

None purchased to date

9(c) What is the useful life of the equipment? ____10-15_____ years

Part IV: Employment Information

10(a) Estimate how many construction and permanent jobs will be created or retained as a result of this project.

Construction Jobs –Two (2) Ryan Companies US, Inc. employees and 160 construction workers representing 12-14+ contracts over the duration of construction

Permanent Jobs to be created by Project at Applicant's facility See Hartford Application

Permanent Jobs to be retained by Project at Applicant's facility See Hartford Application

10 (b) What is the applicant entity's current level of employment in Oneida County at the time of application.

At location to be assisted with the requested IDA benefits ____0____

Other locations in Oneida County

0____

Part V: Estimated Project Cost and Financing

11(a) List the costs necessary for the construction, acquisition or renovation of the facility. Do *not* include working capital needs, moving expenses, work in progress, stock in trade, Applicant's debt repayment, real estate broker fees or your legal fees.

See Attached Schedule	of Project Costs	
Acquisition of Land		
Acquisition of Building(s)		
Renovation Costs		
New Construction of Build	ings	
Machinery and Equipment (other than furniture costs		
Fixtures		
Installation Costs		
Fees (other than your owr broker and legal fees)	1	
Legal Fees		
Architectural/Engineering		
Interest on Interim Financi	ing	
Other (specify)		
	Subtotal	
	Agency Fee	5000
	Total Project Cost	

11(b) What amount of the Total Project Cost is the Applicant requesting financing by the Agency?

_____0____

Project Cost Schedule

Tenant: The Hartford, New Hartford NY				
Rentable Square Footage:	122,760			
Estimated Construction Costs:				
Shell Construction Costs: Core & Shell A&E Costs	\$ 10,337,317 529,930			
Land Costs - Estimated	882,090			
Development Costs: Legal Title Financing Fees Miscellaneous	40,000 22,194 174,202 89,105			
Interim Interest	561,142			
Marketing	20,000			
Contingency	300,000			
Developers Fee	750,000			
Total Base Building Costs	\$ 13,705,980			
Leasing Fees - \$5.28/SF	647,496			
Tenant Improvements - \$25/SF	3,066,725			
Total Project Costs	\$ 17,420,201			



Real Estate Taxes

12(a) For each tax parcel which comprises the facility, please provide the following information, using figures from the most recent tax year:

Tax Account # -	presumed to mean Tax ID number

Tax Acct #	Current Assessed Value (Land)	Current Assessed Value (Building)	Real Estate Taxes
316.000-2-41.1	\$6,112*		\$232.26*

* - Parcel recently subdivided, current assessment represents larger parcel of 27.57 acres assessed at \$12,500 and taxes of \$475. Current platted property reflects 13.50 acres. Numbers above represent the pro-rated amount of the un-subdivided assessment and taxes.

12(b) Address of Receiver of Town and/or Village Taxes:

T	own	of	New	Hartford	

Sanger Bldg, 111 New Hartford Street_____

New Hartford, NY 13413

12(c) Address of Receiver of School Taxes:

<u>New Hartford Central School District</u>

33 Oxford Road

New Hartford. NY 13413_____

12(d) Will the completion of the proposed project result in the increase of the assessment of any of the parcels named above? **[x] Yes [**] No

If yes, please indicate which tax account numbers will be affected.

New office building will be constructed on existing tax parcel

Financial Information

13(a) Has the Applicant contacted any bank, financial/lending institution or private investor with respect to the financing of the proposed project?
 [x] Yes
 [No

If yes, please provide details.

Ryan Companies US, Inc. has contacted a variety of lenders, but not made its selection yet. We will provide such information upon selection and commitment.

13(b) Has the Applicant received a commitment letter for said financing?[] Yes [x] No

If yes, please submit a copy of said commitment letter along with this Application.

13(c) Please complete the Cost/Benefit Analysis form and attach to this Application.

Attached

REPRESENTATIONS AND CERTIFICATION BY APPLICANT

The undersigned requests that this Application be submitted for review to the Oneida County Industrial Development Agency's Board of Directors.

Approval of the Application can be granted solely by this Agency's Board of Directors. The undersigned acknowledges that Applicant shall be responsible for all costs incurred by the Agency and its counsel in connection with the attendant negotiations whether or not the transaction is carried to a successful conclusion.

The Applicant further understands and agrees with the Agency as follows:

- 1. **Annual Sales Tax Filings**. In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that, if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, in accordance with Section 874(8) of the General Municipal Law, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant.
- 2. **Annual Employment Reports**. The Applicant understands and agrees that, if the Project receives any Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of people employed at the project site as well as tax benefits received with the action of the OCIDA.
- 3. **Absence of Conflict of Interest**. The Applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer, or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as herein after described:
- 4. Hold Harmless. Applicant hereby releases Oneida County Industrial Development Agency and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction and/or installation of the Project; including without limiting the generality of the foregoing, all causes of action and attorneys' fees and any other expenses incurred in defending any suits or actions which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects

the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the processing of the Application, including attorneys' fees, if any.

5. The applicant acknowledges that the OCIDA has disclosed that the actions and activities of the OCIDA are subject to the Public Authorities Accountability Act signed into law January 13, 2006 as Chapter 766 of the 2005 Laws of the State of New York.

The Applicant and the individual executing this Application on behalf of the Applicant acknowledge that the Agency will rely on the representations made herein when acting on this Application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein not misleading.

Ryan	Companies US, Inc.	
(Applicant)		
By:		
Name:	Mark Nordland	-
Title:	Vice President of Development	-

Date: September 17, 2007

Return the original and fourteen copies of the application with a check in the amount of \$250.00 made payable to: **Oneida County Industrial Development Agency**, 153 Brooks Road, Rome, New York 13441-1405, Attn.: Shawna M. Papale, Secretary.

Revised: SP 1/25/07



617.20 Appendix A State Environmental Quality Review FULL ENVIRONMENTAL ASSESSMENT FORM

Purpose: The full EAF is designed to help applicants and agencies determine, in an orderly manner, whether a project or action may be significant. The question of whether an action may be significant is not always easy to answer. Frequently, there are aspects of a project that are subjective or unmeasurable. It is also understood that those who determine significance may have little or no formal knowledge of the environment or may not be technically expert in environmental analysis. In addition, many who have knowledge in one particular area may not be aware of the broader concerns affecting the question of significance.

The full EAF is intended to provide a method whereby applicants and agencies can be assured that the determination process has been orderly, comprehensive in nature, yet flexible enough to allow introduction of information to fit a project or action.

Full EAF Components: The full EAF is comprised of three parts:

- **Part 1:** Provides objective data and information about a given project and its site. By identifying basic project data, it assists a reviewer in the analysis that takes place in Parts 2 and 3.
- **Part 2:** Focuses on identifying the range of possible impacts that may occur from a project or action. It provides guidance as to whether an impact is likely to be considered small to moderate or whether it is a potentially-large impact. The form also identifies whether an impact can be mitigated or reduced.
- Part 3: If any impact in Part 2 is identified as potentially-large, then Part 3 is used to evaluate whether or not the impact is actually important.

THIS AREA FOR LEAD AGENCY USE ONLY

DETERMINATION OF SIGNIFICANCE -- Type 1 and Unlisted Actions

Identify the Portion	ns of EAF completed for this project:	Part 1	Part 2	Part 3
Upon review of the	e information recorded on this EAF (Parts 1 and ne magnitude and importance of each impact,	d 2 and 3 if appropriate), it is reasonably determine	and any other support ed by the lead agency	ing information, and that:
A.	The project will not result in any large and im significant impact on the environment, therefo	portant impact(s) and, th	erefore, is one which	
	Although the project could have a significant of for this Unlisted Action because the mitigation a CONDITIONED negative declaration will be	n measures described in I		
	The project may result in one or more large ar environment, therefore a positive declaration v		may have a significar	nt impact on the
*A Condi	tioned Negative Declaration is only valid for U	nlisted Actions		
	ford - Office Building, New Hartford, NY			
·	Namo	of Action		
	Name	or Action		
	Name of I	Lead Agency		
Print or Type Nam	e of Responsible Officer in Lead Agency	Title of Responsible	Officer	
Signature of Respo	onsible Officer in Lead Agency	Signature of Prepar	er (If different from re	sponsible officer)
	Septemb	er 10, 2007		
website	_	Date	_	
	Page	1 of 21		

PART 1--PROJECT INFORMATION Prepared by Project Sponsor

NOTICE: This document is designed to assist in determining whether the action proposed may have a significant effect on the environment. Please complete the entire form, Parts A through E. Answers to these questions will be considered as part of the application for approval and may be subject to further verification and public review. Provide any additional information you believe will be needed to complete Parts 2 and 3.

It is expected that completion of the full EAF will be dependent on information currently available and will not involve new studies, research or investigation. If information requiring such additional work is unavailable, so indicate and specify each instance.

Name of Action The Ha	tford Office Building.	, New Hartford Office	Park
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Location of Action (include Street Address, Municipality and County)

Name of Applicant/Sponsor Ryan Companies US, Inc.		
Address 50 South Tenth Street, Suite 300		
City / PO Minneapolis	State MN	Zip Code 55403-2012
Business Telephone 612 492 4000		
Name of Owner (if different) Cameron Group, LLC		
Address 6007 Fairlakes Road		
City / PO East Syracuse	State NY	Zip Code _13057
Business Telephone 315 701 3334		

Description of Action:

Construction of an approximately 150,000 square foot, 3 story office building along with site amenities (parking, loading, dumpster, walks, patios, and required utilities).

Please Complete Each Question--Indicate N.A. if not applicable

A. SITE DESCRIPTION

Physical setting of overall project, both developed and undeveloped areas.

1.		residential (suburban)	
2.	Total acreage of project area: <u>13.5</u> acres.		
	APPROXIMATE ACREAGE	PRESENTLY	AFTER COMPLETION
	Meadow or Brushland (Non-agricultural)	<u>3.7</u> acres	<u>1.9</u> acres
	Forested	<u>9.8</u> acres	<u>1.6</u> acres
	Agricultural (Includes orchards, cropland, pasture, etc.)	acres	acres
	Wetland (Freshwater or tidal as per Articles 24,25 of ECL)	acres	acres
	Water Surface Area	acres	acres
	Unvegetated (Rock, earth or fill)	acres	acres
	Roads, buildings and other paved surfaces	acres	<u>8.5</u> acres
	Other (Indicate type) Landscaped areas	acres	<u> </u>
3.	What is predominant soil type(s) on project site? Kendaia a. Soil drainage: Well drained% of site Poorly drained5 % of site	y well drained <u>95</u> 9	6 of site.
	 b. If any agricultural land is involved, how many acres of soil are classified w Classification System? acres (see 1 NYCRR 370). 	rithin soil group 1 thre	ough 4 of the NYS Land
4.	Are there bedrock outcroppings on project site? Yes I No		
	a. What is depth to bedrock <u>9 to 15</u> (in feet)		
5.	Approximate percentage of proposed project site with slopes:		
	ビ0-10% <u>100</u> % 10- 15% % 15% or greater	_%	
6.	Is project substantially contiguous to, or contain a building, site, or district, list Historic Places?	ed on the State or Na	tional Registers of
7.	Is project substantially contiguous to a site listed on the Register of National Na	itural Landmarks?	Yes No
8.	What is the depth of the water table? > 10 (in feet)		
9.	Is site located over a primary, principal, or sole source aquifer?	No	
10.	Do hunting, fishing or shell fishing opportunities presently exist in the project a	rea? 🔲 Yes	No No

11. Does project site contain any species of plant or animal life that is identified as threatened or endangered?

Yes No

	According to:
	NYSDEC - Natural Heritage
	dentify each species:
12.	Are there any unique or unusual land forms on the project site? (i.e., cliffs, dunes, other geological formations?
	Yes No
	Describe:
13.	Is the project site presently used by the community or neighborhood as an open space or recreation area?
	Yes No
	If yes, explain:
14.	Does the present site include scenic views known to be important to the community?
15.	Lefteams within or contiguous to project area:
	None
	a. Name of Stream and name of River to which it is tributary
16.	Lakes, ponds, wetland areas within or contiguous to project area:
	Un-named Wetland north of the project site - north of Judd Road Extension.

b. Size (in acres):

Approximately 20 acres

17.	Is the site served by existing public utilities?					
	a. If YES, does sufficient capacity exist to allow connection?					
	b. If YES, will improvements be necessary to allow connection?					
18.	Is the site located in an agricultural district certified pursuant to Agriculture and Markets Law, Article 25-AA, Section 303 and 304? Yes No					
19.	Is the site located in or substantially contiguous to a Critical Environmental Area designated pursuant to Article 8 of the ECL, and 6 NYCRR 617? Yes No					
20.	Has the site ever been used for the disposal of solid or hazardous wastes?					
В.	Project Description					
1.	Physical dimensions and scale of project (fill in dimensions as appropriate).					
	a. Total contiguous acreage owned or controlled by project sponsor: <u>13.5</u> acres.					
	b. Project acreage to be developed: <u>10.8</u> acres initially; <u>13.5</u> acres ultimately.					
	c. Project acreage to remain undeveloped: <u>0</u> acres.					
	d. Length of project, in miles: <u>N/A</u> (if appropriate)					
	e. If the project is an expansion, indicate percent of expansion proposed. <u>N/A</u> %					
	f. Number of off-street parking spaces existing 0; proposed 1115					
	g. Maximum vehicular trips generated per hour:750 (upon completion of project)?					
	h. If residential: Number and type of housing units:					
	One Family Two Family Multiple Family Condominium					
	InitiallyN/A					
	Ultimately					
	i. Dimensions (in feet) of largest proposed structure: <u>Appr. 50</u> height; <u>130'</u> width; <u>330'</u> length.					
	j. Linear feet of frontage along a public thoroughfare project will occupy is? <u>1090</u> ft.					
2,	How much natural material (i.e. rock, earth, etc.) will be removed from the site?0 tons/cubic yards.					
3.	Will disturbed areas be reclaimed Yes No N/A					
	a. If yes, for what intended purpose is the site being reclaimed?					
	Earthwork across site will be balanced - topsoil will be stock piled and reused for landscaped areas.					
	b. Will topsoil be stockpiled for reclamation?					
	c. Will upper subsoil be stockpiled for reclamation?					
4.	How many acres of vegetation (trees, shrubs, ground covers) will be removed from site? <u>12</u> acres.					

5.	Will any mature forest (over	100 years old) or other	locally-important vegetation	be removed by this project?
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	Yes No
6.	If single phase project: Anticipated period of construction: months, (including demolition)
7.	If multi-phased:
	a. Total number of phases anticipated <u>2</u> (number)
	b. Anticipated date of commencement phase 1: 10 month 2007 year, (including demolition)
	c. Approximate completion date of final phase: <u>11</u> month <u>2010</u> year.
	d. Is phase 1 functionally dependent on subsequent phases? 🔽 Yes 🔳 No
8.	Will blasting occur during construction?
9.	Number of jobs generated: during construction150; after project is complete250_
10.	Number of jobs eliminated by this project $\underline{0}$.
11.	Will project require relocation of any projects or facilities?
	If yes, explain:
	The Hartford is moving from it's currently location to this proposed facility.
12.	Is surface liquid waste disposal involved?
	a. If yes, indicate type of waste (sewage, industrial, etc) and amount Domestic Sewage
	b. Name of water body into which effluent will be discharged <u>New Hartford WWTP</u>
13.	Is subsurface liquid waste disposal involved?
14.	Will surface area of an existing water body increase or decrease by proposal? Yes INO
	If yes, explain:
15.	Is project or any portion of project located in a 100 year flood plain?
16.	Will the project generate solid waste? Yes No
	a. If yes, what is the amount per month? <u>2</u> tons
	b. If yes, will an existing solid waste facility be used? 💽 Yes 🔲 No
	c. If yes, give name <u>Oneida-Herkimer Solid</u> ; location <u>Ava, NY</u>
	Waste Management Facility d. Will any wastes not go into a sewage disposal system or into a sanitary landfill? Yes No

17.	Will the project involve the disposal of solid waste?
	a. If yes, what is the anticipated rate of disposal? tons/month.
	b. If yes, what is the anticipated site life? years.
18.	Will project use herbicides or pesticides?
19.	Will project routinely produce odors (more than one hour per day)? Yes 🔳 No
20.	Will project produce operating noise exceeding the local ambient noise levels? Yes INO
21.	Will project result in an increase in energy use? 🔳 Yes 📃 No
	If yes, indicate type(s)
22.	If water supply is from wells, indicate pumping capacity <u>N/A</u> gallons/minute.
23.	. Total anticipated water usage per day <u>15,000</u> gallons/day.
24.	. Does project involve Local, State or Federal funding? 🚺 Yes 🔳 No
١f	f yes, explain:
[

20.	Approvais redenour			Туре	Submittal Date
	City, Town, Village Board	Yes	No No		
	City, Town, Village Planning Board	Yes	No No	Site Plan Review through Town Planner	<u>Aug 2007</u>
	City, Town Zoning Board	Yes	No No		
	City, County Health Department	Yes	No No	Water and Back Flow Prevention	Sept 2007
	Other Local Agencies	• Yes	No No	County Planning 239 Review	Aug 2007
	Other Regional Agencies	Yes	No No		
	State Agencies	Yes	No	Sewer and Storm water	Sept 2007
	Federal Agencies	Yes	No		······
C . 1.	Zoning and Planning Information Does proposed action involve a pla	nning or zonin	ng decision?	es 🔲 No	
	If Yes, indicate decision required:	Zoning va	riance	New/revision of master plan	Subdivision
	Site plan	Special us		Resource management plan	Other

2. What is the zoning classification(s) of the site?

Planned Unit Development

3. What is the maximum potential development of the site if developed as permitted by the present zoning?

As currently proposed - Office Use

4. What is the proposed zoning of the site?

N/A

5. What is the maximum potential development of the site if developed as permitted by the proposed zoning?

	N/A			
6.	Is the proposed action consistent with the recommended uses in adopted local land use plans?	Yes	No	

7. What are the predominant land use(s) and zoning classifications within a ¼ mile radius of proposed action?

Commercial Development		
s the proposed action compatible with adjoining/surrounding land uses with a ¼ mile?	Yes	No
f the proposed action is the subdivision of land, how many lots are proposed? <u>N/A</u>		

a. What is the minimum lot size proposed?

10. Will proposed action require any authorization(s) for the formation of sewer or water districts?	e 🔳	No
IO. Will proposed action require any autionzation(s) for the formation of sewer of water districts:	·	NO 1

11. Will the proposed action create a demand for any community provided services (recreation, education, police, fire protection?

3.	If yes, is existing capacity sufficient to handle projected demand?	No
Nill	the proposed action result in the generation of traffic significantly above present levels?	Yes No
	If yes, is the existing road network adequate to handle the additional traffic.	No

D. Informational Details

Attach any additional information as may be needed to clarify your project. If there are or may be any adverse impacts associated with your proposal, please discuss such impacts and the measures which you propose to mitigate or avoid them.

E. Verification

I certify that the information provided above is true to the best of my knowledge.

Applicant/Sponsor Name	Ryan Companies US, Inc.	Date	9/10/07	
Signature Mark Nordland	- And			
Title V.P. Development				
The The Bottenophieth				

If the action is in the Coastal Area, and you are a state agency, complete the Coastal Assessment Form before proceeding with this assessment.

PART 2 - PROJECT IMPACTS AND THEIR MAGNITUDE

Responsibility of Lead Agency

General Information (Read Carefully)

- In completing the form the reviewer should be guided by the question: Have my responses and determinations been reasonable? The reviewer is not expected to be an expert environmental analyst.
- ! The Examples provided are to assist the reviewer by showing types of impacts and wherever possible the threshold of magnitude that would trigger a response in column 2. The examples are generally applicable throughout the State and for most situations. But, for any specific project or site other examples and/or lower thresholds may be appropriate for a Potential Large Impact response, thus requiring evaluation in Part 3.
- 1 The impacts of each project, on each site, in each locality, will vary. Therefore, the examples are illustrative and have been offered as guidance. They do not constitute an exhaustive list of impacts and thresholds to answer each question.
- ! The number of examples per question does not indicate the importance of each question.
- In identifying impacts, consider long term, short term and cumulative effects.

Instructions (Read carefully)

- a. Answer each of the 20 questions in PART 2. Answer Yes if there will be any impact.
- b. Maybe answers should be considered as Yes answers.
- c. If answering **Yes** to a question then check the appropriate box(column 1 or 2)to indicate the potential size of the impact. If impact threshold equals or exceeds any example provided, check column 2. If impact will occur but threshold is lower than example, check column 1.
- d. Identifying that an Impact will be potentially large (column 2) does not mean that it is also necessarily significant. Any large impact must be evaluated in PART 3 to determine significance. Identifying an impact in column 2 simply asks that it be looked at further.
- e. If reviewer has doubt about size of the impact then consider the impact as potentially large and proceed to PART 3.
- f. If a potentially large impact checked in column 2 can be mitigated by change(s) in the project to a small to moderate impact, also check the **Yes** box in column 3. A **No** response indicates that such a reduction is not possible. This must be explained in Part 3.

1	2	3
Small to	Potential	Can Impact Be
Moderate	Large	Mitigated by
Impact	Impact	Project Change

Impact on Land

1. Will the Proposed Action result in a physical change to the project site?

NO		YES	
----	--	-----	--

Exam	Ples that would apply to column 2 Any construction on slopes of 15% or greater, (15 foot rise per 100 foot of length), or where the general slopes in the project area exceed 10%.		Yes No
	Construction on land where the depth to the water table is less than 3 feet.		Yes No
	Construction of paved parking area for 1,000 or more vehicles.		Yes No
	Construction on land where bedrock is exposed or generally within 3 feet of existing ground surface.		Yes No
	Construction that will continue for more than 1 year or involve more than one phase or stage.		Yes No
	Excavation for mining purposes that would remove more than 1,000 tons of natural material (i.e., rock or soil) per year.		Yes No

		1 Small to Moderate Impact	2 Potential Large Impact	3 Can Impact Be Mitigated by Project Change
	Construction or expansion of a santary landfill.			Yes No
	Construction in a designated floodway.			Yes No
	Other impacts:			Yes No
			. <u></u>	
2.	Will there be an effect to any unique or unusual land forms found on the site? (i.e., cliffs, dunes, geological formations, etc.)			
	Specific land forms:			Yes No
	Impact on Water		· · · · · · · · · · · · · · · · · · ·	· · · · · · · · · · · · · · · · · · ·
3.	Will Proposed Action affect any water body designated as protected? (Under Articles 15, 24, 25 of the Environmental Conservation Law,			
	Examples that would apply to column 2 Developable area of site contains a protected water body.			Yes No
	Dredging more than 100 cubic yards of material from channel of a protected stream.			Yes No
	Extension of utility distribution facilities through a protected water body.			Yes No
	Construction in a designated freshwater or tidal wetland.			Yes No
	Other impacts:			
4.	Will Proposed Action affect any non-protected existing or new body of water?			
	Examples that would apply to column 2 A 10% increase or decrease in the surface area of any body of water or more than a 10 acre increase or decrease.			Yes No
	Construction of a body of water that exceeds 10 acres of surface area.			Yes No
	Other impacts:			Yes No

	1 Small to Moderate Impact	2 Potential Large Impact	3 Can Impact Be Mitigated by Project Change
Vill Proposed Action affect surface or groundwater quality or uantity? MO YES			
xamples that would apply to column 2 Proposed Action will require a discharge permit.			Yes No
Proposed Action requires use of a source of water that does not have approval to serve proposed (project) action.			Yes No
Proposed Action requires water supply from wells with greater than 45 gallons per minute pumping capacity.			Yes No
Construction or operation causing any contamination of a water supply system.			Yes No
Proposed Action will adversely affect groundwater.			Yes No
Liquid effluent will be conveyed off the site to facilities which presently do not exist or have inadequate capacity.			Yes No
Proposed Action would use water in excess of 20,000 gallons per day.			Yes No
Proposed Action will likely cause siltation or other discharge into an existing body of water to the extent that there will be an obvious visual contrast to natural conditions.			Yes No
Proposed Action will require the storage of petroleum or chemical products greater than 1,100 gallons.			Yes No
Proposed Action will allow residential uses in areas without water and/or sewer services.			Yes No
Proposed Action locates commercial and/or industrial uses which may require new or expansion of existing waste treatment and/or storage facilities.			Yes No
Other impacts:			Yes No

		1 Small to Moderate Impact	2 Potential Large Impact	3 Can Impact Be Mitigated by Project Change
6.	Will Proposed Action alter drainage flow or patterns, or surface water runoff?			
	 Examples that would apply to column 2 Proposed Action would change flood water flows Proposed Action may cause substantial erosion. Proposed Action is incompatible with existing drainage patterns. Proposed Action will allow development in a designated floodway. Other impacts: 			Yes No Yes No
7.	IMPACT ON AIR Will Proposed Action affect air quality?		<u></u>	
	NO YES Examples that would apply to column 2 Proposed Action will induce 1,000 or more vehicle trips in any given hour.			Yes No
	Proposed Action will result in the incineration of more than 1 ton of refuse per hour.			Yes No
	Emission rate of total contaminants will exceed 5 lbs. per hour or a heat source producing more than 10 million BTU's per hour.			Yes No
	Proposed Action will allow an increase in the amount of land committed to industrial use.			Yes No
	Proposed Action will allow an increase in the density of industrial development within existing industrial areas.			Yes No
	Other impacts:			Yes No
	IMPACT ON PLANTS AND ANIMALS			
8.	Will Proposed Action affect any threatened or endangered species?			
	Examples that would apply to column 2 Reduction of one or more species listed on the New York or Federal list, using the site, over or near the site, or found on the site.			Yes No

	1 Small to Moderate Impact	2 Potential Large Impact	3 Can Impact Be Mitigated by Project Change
Removal of any portion of a critical or significant wildlife habitat.			Yes No
Application of pesticide or herbicide more than twice a year, other than for agricultural purposes.			Yes No
Other impacts:			Yes No
9. Will Proposed Action substantially affect non-threatened or non- endangered species?			
Examples that would apply to column 2 Proposed Action would substantially interfere with any resident or migratory fish, shellfish or wildlife species.			Yes No
Proposed Action requires the removal of more than 10 acres of mature forest (over 100 years of age) or other locally important vegetation.			Yes No
Other impacts:			Yes No
IMPACT ON AGRICULTURAL LAND RESOURCES	мараница (р. 1979) и рока (р. 1979) 1970 — Поланица (р. 1979) и рока (р. 1979) 1970 — Поланица (р. 1979) и рока (р. 1979) 1970 — Поланица (р. 1979)		
10. Will Proposed Action affect agricultural land resources?			
Examples that would apply to column 2 The Proposed Action would sever, cross or limit access to agricultural land (includes cropland, hayfields, pasture, vineyard, orchard, etc.)			Yes No
Construction activity would excavate or compact the soil profile of agricultural land.			Yes No
The Proposed Action would irreversibly convert more than 10 acres of agricultural land or, if located in an Agricultural District, more than 2.5 acres of agricultural land.			Yes No

	1 Small to Moderate Impact	2 Potential Large Impact	3 Can Impact Be Mitigated by Project Change
The Proposed Action would disrupt or prevent installation of agricultural land management systems (e.g., subsurface drain lines, outlet ditches, strip cropping); or create a need for such measures (e.g. cause a farm field to drain poorly due to increased runoff).			Yes No
Other impacts:			Yes No
IMPACT ON AESTHETIC RESOURCES	· · · · · · · · · · · · · · · · · · ·		
 11. Will Proposed Action affect aesthetic resources? (If necessary, use the Visual EAF Addendum in Section 617.20, Appendix B.) NO YES 			
Examples that would apply to column 2 Proposed land uses, or project components obviously different from or in sharp contrast to current surrounding land use patterns, whether man-made or natural.			Yes No
Proposed land uses, or project components visible to users of aesthetic resources which will eliminate or significantly reduce their enjoyment of the aesthetic qualities of that resource.			Yes No
Project components that will result in the elimination or significant screening of scenic views known to be important to the area.			Yes No
Other impacts:			Yes No
IMPACT ON HISTORIC AND ARCHAEOLOGICAL RESOURCES			
12. Will Proposed Action impact any site or structure of historic, prehistoric or paleontological importance?			
Examples that would apply to column 2 Proposed Action occurring wholly or partially within or substantially contiguous to any facility or site listed on the State or National Register of historic places.			Yes No
Any impact to an archaeological site or fossil bed located within the project site.			Yes No
Proposed Action will occur in an area designated as sensitive for archaeological sites on the NYS Site Inventory.			Yes No

	1 Small to Moderate Impact	2 Potential Large Impact	3 Can Impact Be Mitigated by Project Change
Other impacts:			Yes No
IMPACT ON OPEN SPACE AND RECREATION			
 13. Will proposed Action affect the quantity or quality of existing or future open spaces or recreational opportunities? NO YES 			
Examples that would apply to column 2 The permanent foreclosure of a future recreational opportunity.			Yes No
A major reduction of an open space important to the community.			Yes No
Other impacts:			Yes No
IMPACT ON CRITICAL ENVIRONMENTAL AREAS	<u>_</u>		
 14. Will Proposed Action impact the exceptional or unique characteristics of a critical environmental area (CEA) established pursuant to subdivision 6NYCRR 617.14(g)? NO YES List the environmental characteristics that caused the designation of the CEA. 			
Examples that would apply to column 2 Proposed Action to locate within the CEA?			Yes No
Proposed Action will result in a reduction in the quantity of the resource?			Yes No
Proposed Action will result in a reduction in the quality of the resource?			Yes No
Proposed Action will impact the use, function or enjoyment of the resource?			Yes No
Other impacts:			Yes No

		1 Small to Moderate Impact	2 Potential Large Impact	3 Can Impact Be Mitigated by Project Change
	IMPACT ON TRANSPORTATION			
15.	Will there be an effect to existing transportation systems?			
	Examples that would apply to column 2 Alteration of present patterns of movement of people and/or goods.			Yes No
	Proposed Action will result in major traffic problems.			Yes No
	Other impacts:			
	IMPACT ON ENERGY	· ······		
	Will Proposed Action affect the community's sources of fuel or energy supply?			
	Examples that would apply to column 2 Proposed Action will cause a greater than 5% increase in the use of any form of energy in the municipality.			Yes No
	Proposed Action will require the creation or extension of an energy transmission or supply system to serve more than 50 single or two family residences or to serve a major commercial or industrial use.			Yes No
	Other impacts:			Yes No
	NOISE AND ODOR IMPACT	_	_	
	Will there be objectionable odors, noise, or vibration as a result of the Proposed Action?			
	Examples that would apply to column 2 Blasting within 1,500 feet of a hospital, school or other sensitive facility.			Yes No
	Odors will occur routinely (more than one hour per day).			Yes No
	Proposed Action will produce operating noise exceeding the local ambient noise levels for noise outside of structures.			Yes No
	Proposed Action will remove natural barriers that would act as a noise screen.			Yes No
	Other impacts:			Yes No

	1 Small to Moderate Impact	2 Potential Large Impact	3 Can Impact Be Mitigated by Project Change
IMPACT ON PUBLIC HEALTH			
 18. Will Proposed Action affect public health and safety? NO YES Proposed Action may cause a risk of explosion or release of hazardous substances (i.e. oil, pesticides, chemicals, radiation, etc.) in the event of accident or upset conditions, or there may be a chronic low level discharge or emission. 			Yes No
Proposed Action may result in the burial of "hazardous wastes" in any form (i.e. toxic, poisonous, highly reactive, radioactive, irritating, infectious, etc.)			Yes No
Storage facilities for one million or more gallons of liquefied natural gas or other flammable liquids.			Yes No
Proposed Action may result in the excavation or other disturbance within 2,000 feet of a site used for the disposal of solid or hazardous waste.			Yes No
Other impacts:			Yes No
IMPACT ON GROWTH AND CHARACTER			
OF COMMUNITY OR NEIGHBORHOOD 19. Will Proposed Action affect the character of the existing community? NO YES			
Examples that would apply to column 2 The permanent population of the city, town or village in which the project is located is likely to grow by more than 5%.			Yes No
The municipal budget for capital expenditures or operating services will increase by more than 5% per year as a result of this project.			Yes No
Proposed Action will conflict with officially adopted plans or goals.			Yes No
Proposed Action will cause a change in the density of land use.			
Proposed Action will replace or eliminate existing facilities, structures or areas of historic importance to the community.			Yes No
Development will create a demand for additional community services (e.g. schools, police and fire, etc.)			Yes No

	1 Small to Moderate Impact	2 Potential Large Impact	3 Can Impact Be Mitigated by Project Change
Proposed Action will set an important precedent for future projects.			Yes No
Proposed Action will create or eliminate employment.			Yes No
Other impacts:			Yes No
20. Is there, or is there likely to be, public controversy related to potential			

adverse environment impacts?

If Any Action in Part 2 Is Identified as a Potential Large Impact or If you Cannot Determine the Magnitude of Impact, Proceed to Part 3

Part 3 - EVALUATION OF THE IMPORTANCE OF IMPACTS

Responsibility of Lead Agency

Part 3 must be prepared if one or more impact(s) is considered to be potentially large, even if the impact(s) may be mitigated.

Instructions (If you need more space, attach additional sheets)

Discuss the following for each impact identified in Column 2 of Part 2:

- 1. Briefly describe the impact.
- 2. Describe (if applicable) how the impact could be mitigated or reduced to a small to moderate impact by project change(s).
- 3. Based on the information available, decide if it is reasonable to conclude that this impact is important.

To answer the question of importance, consider:

- ! The probability of the impact occurring
- ! The duration of the impact
- ! Its irreversibility, including permanently lost resources of value
- ! Whether the impact can or will be controlled
- ! The regional consequence of the impact
- ! Its potential divergence from local needs and goals
- ! Whether known objections to the project relate to this impact.

ONEIDA COUNTY INDUSTRIAL DEVELOPMENT AGENCY COST/BENEFIT ANALYSIS Required by §859-a(3) of the New York General Municipal Law

TO BE ATTACHED TO AND MADE PART OF APPLICATION TO THE OCIDA

	<u>_Ryan Companies, US, Inc.</u>				
DESCRIPTION OF PROJECT:1	<u>122,760 rsf 3-story office building</u>				
NAME OF ALL SUBLESSEES OR OTHER OCCUPANTS OF FACILITY	<pre> ':Tenant - The HartfordFire Insurance Company</pre>				
PRINCIPALS OR PARENT OF APPI	LICANT: Privately Held Corporation				
PRINCIPALS OF ANY SUBLESSEE OR OCCUPANT:	Hartford Financial Services Group [HIG]				
PRODUCT/SERVICES : The Hartford is a leading provider of investment products – annuities, mutual funds, college savings plans – as well as life insurance, group and employee benefits, automobile and homeowners' insurance, and business insurance.					
ESTIMATED DATE OF COMPLETION OF PROJECT: Fall 2008 (Oct/Nov)					
TYPE OF FINANCING/STRUCTURE	Tax-Exempt Financing				
	Taxable Financing				
	Sale/Leaseback				
	Other				

TYPES OF BENEFITS RECEIVED:

- _____ Taxable Financing
- _____ Tax-Exempt Bonds
- __x_Sales Tax Until Completion Date
- _____ Mortgage Tax Abatement
- <u>x</u> Real Property Tax Abatement

PROJECT COSTS – CAPITAL INVESTMENT

See project cost schedule attached to application

Land	<u>\$882,090 (est)</u> Cost per Acre <u>\$65,340</u>
Existing Building	
Rehab of Existing Building	 \$16 529 111 Cost per Sa Et \$124 72
Construction of New Building Addition or Expansion	<u></u>
•	2005: per Sq 1 t
Engineering and Architectural Fe	design-build company
Equipment	Cost per Sq Ft
Legal Fees	
Bank, Bond, Transaction, Co	nnany
	attached schedule – included in construction
cos	
Finance Charges	
Title Insurance, Environmenta	al
Review, Bank Commitment F	ee,
Appraisals, etc. see a	ttached schedule – included in construction
cost	
Agency Fee	
TOTAL COST OF PROJECT	<u>\$17,420,201</u>
Job Revolving Fund Loan	
Other Grants or Loans	

COMPANY INFORMATION

EARNINGS INFORMATION

Existing Jobs	
Created Jobs (Year 3)	

Retained Jobs

 County Spec Average Direct Jobs
 \$_____

 County Spec Average Indirect Jobs
 \$_____

 County Spec Average Construction Jobs \$_____

MULTIPLIER INFORMATION

Indirect Job Rate 2.5

Sales Tax Rate (9%)

Mortgage Tax Rate (1%)

Assumed Real Property Tax Rate Per Thousand for Municipality where project is located:

Assumed Real Property Assessment of facility where IDA assistance is being sought:

Assumed NYS Income Tax rate on earnings 4.25%:

Note: \$1,000,000 in construction expenditures generates 22 person – years of employment **CALCULATION OF BENEFITS (3 – YEAR PERIOD)**

NYS PERSONAL INCOME TAX RECEIVED

	Total Earnings	Revenues
Direct Jobs Created Existing		
Indirect Jobs Created Existing		

Construction
Person Years

TOTALS

TAXABLE GOODS AND SERVICES

	Spending Rate	Expenditures	State and Local Sales Tax Revenues (Expenditure Column x .0825)
Direct Jobs			
Created (total earnings for direct jobs created x .36)	36.0%		
$Existing (total \ earnings \ for \ direct \ jobs \ existing \ x \ .36)$	36.0%		
Indirect Jobs			
Created (total earnings for indirect jobs created x	.36) 36.0%		
Existing (total earnings for indirect jobs existing x	.36) 36.0%		
Construction			
Person yrs. (total earnings for construction perso	n yrs. x .36) 36.0%		
Totals			

Local (3 year) real property tax benefit (assuming _____% of jobs existing and created own a residence) with an average assessment of \$_____ and the remainder of jobs existing created pay real property taxes through rent based on an average assessment per apartment of \$_____.

 Real Property Taxes Paid
 \$______

<u>COSTS</u>

Real Property Taxes Abated on Improvements
Only (3-year period)

\$_____

Mortgage Tax Abated

\$_____

Estimated Sales Tax Abated During Construction Period

\$_____

NOTE: If there is a tax-exempt financing of all or a portion of the project cost, there is a neutral cost/benefit because of lower interest rates by reason of exclusion of interest from gross income of bondholders for purposes of Federal and State income taxes. Taxable financing carries the same cost/benefit for State Income Tax purposes. Such cost/benefits cannot be quantified.